

### **Know the True Cost of Your Loan**

Loans are useful to help finance a major purchase or expense — but it's important to understand how different terms can affect the overall cost.

### Let's say you need a \$20,000 loan. How much will you end up paying?



#### **Interest Adds Up**

# Smaller interest rate, lower overall cost

Total cost for a \$20,000 loan paid off over **60 months**:

**5%** interest = **\$22,645.48** 

7% interest = \$23,761.44

11% interest = \$26,090.91



### **Term Length Matters**

# Shorter term length, long-term savings

Total cost for a \$20,000 loan at 5% interest, compounded monthly:

**48** months = **\$22,108.12** 

**60** months = **\$22,645.48** 

**72** months = \$23,191.10

Remember: A shorter term can mean higher monthly payments, so make sure the option you choose fits your spending plan. Just don't forget to read the fine print to stay aware of any hidden fees!

While specifics depend on needs and qualifications, understanding the <u>true cost of your loan</u> — and lessening it when possible — can support your overall financial well-being.

#### Did You Know?

Your qualifying interest rate often depends on your credit score.





